

LEADING



by...

Walking

@ Work

IT'S WHAT YOU DON'T KNOW

Persuasion and Influencing are Similar but Different 1

LEAD BY WALKING AROUND

Becoming More Visible and Accessible to Employees 2

BENEFITS OF LBWA

LBWA Positively Impacts the Organizational Environment 2

EMPLOYEE PERSONALITY STYLES

Understanding Others is Key to Developing Relationships 3

22 TIPS TO SUCCESS

Success Tips to Implement LBWA 8

THE RESULTS?

Begin Seeing a Different Environment 11

APPENDIX A: ASSESSMENT

- *Your Style @ Work*